

**Dear Prospective Member:**

Building your business -- that is what HBRANV membership is all about. Whether it's educational programs, networking opportunities, access to building and business information, promoting your interests before the legislature and agencies, or supporting a business environment for the building industry, the HBRANV is there for you.

And, saving you money is important, too! The HBRANV has a wide range of discounted products and services, available to members only, that will lead to bottom line savings for you. In addition, you may realize a financial benefit far in excess of your annual dues payment.

If you are like me, you look for every opportunity to save money, while building your business. Accordingly, there is tremendous value in a HBRANV membership.

Why not join over 450 of your fellow companies involved in the construction industry, whom are realizing the value of membership by joining the HBRANV today.

For more information, contact the HBRANV office at (802) 876-6200.

Todd Leach, 2012 President

**2012 Dues Structure**

Sole Proprietor.....	\$370
1-3 Employees.....	\$450
4-9 Employees.....	\$525
10-19 Employees.....	\$570
20 or More Employees.....	\$600
Non-profit .....	\$240
Affiliate* .....	\$95

\*Employees of Current HBRANV Members.



**HBRA Golf Tournament:** The HBRA Golf Tournament is held every September to help raise money to aid pro-housing candidates for elective office and to provide resources for the Legal Action Fund. Not only are members invited to play, but a number of sponsorship opportunities are available, as well. With over 100 members on the golf course, sponsorships are a terrific way to get the word out about your company.

**Membership in the National Association of Home Builders:** When you join the HBRANV, you automatically become a member of the NAHB. Your membership includes a 20% discount on all publications of the NAHB Library and Research Center, and free legal, technical, and business management advice from experts in the housing industry, to name just a few. We encourage you to take advantage of all of these opportunities.

**NAHB-Net Access:** The National Association of Home Builders has developed a world-wide site to facilitate the exchange of the latest building industry information among its 180,000 members. The website – [www.nahb.org](http://www.nahb.org) - is password protected, so you must be a member to take advantage of all of the current information, pertinent to your business.

Member



**NAHB**



**Home Builders and Remodelers Association**  
**OF NORTHERN VT, INC.**  
**[www.VTBuilders.com](http://www.VTBuilders.com)**

**Building Your Business Through Association Membership**

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# Advertising & Discounts

**Regional Guide's to Home Builders & Remodelers:** The (3) Regional Guides to Builders & Remodelers are published yearly. A copy of each regional guide is sent to every member (in that region) of the HBRANV and is also placed in racks around the state and given to the general public at the Vermont Home & Garden Show. Advertising opportunities are available only to members. We encourage everyone to **“Do Business With A Member.”**

**Monthly Publications:** The *E-Builder* online newsletter is distributed eight months per year by the HBRANV. *Vermont Builder* is our quarterly full-sized magazine that goes out to members and consumers. New members are eligible to submit a New Member Profile on their business and introduce their fellow members to their product or service. It's free advertising! Also, only members of the HBRANV are invited to advertise in our online newsletter to take advantage of targeted advertising to your industry.

**Vermont Home & Garden Show:** Members receive a 20% discount on their booth space at Vermont's premier showcase for home and garden products. Members of the HBRANV receive priority notice for exhibit space in the show. Vermont's largest annual home products show is held in April at the Champlain Valley Exposition in Essex Junction.

**Health, Dental, Life, and Disability Insurance:** Members may purchase their health, dental, life, and disability insurance through the association at **very** competitive prices. Underwriters include Blue Cross/Blue Shield, MVP, Delta Dental, and Medical Life.

## **General Business Insurance:**

The HBRANV is pleased to announce its partnership with Acadia Insurance Company to offer various lines of business insurance, including general liability, business owners, umbrella liability, worker's compensation, and property insurance.

## **Additional Discounts available at these companies...**

Shearer Chevrolet Hummer; Durocher Auto; Kemper Home & Auto; General Motors, Verizon, Staples ... plus additional discounts in our **member-to-member program**. Please visit our website, [vtbuilders.com](http://vtbuilders.com) for more information.

# Events & Networking

**Membership Events:** HBRANV offers a variety of opportunities to improve your bottom line by networking with other industry professionals. Networking opportunities include: General Membership Meetings, HBRANV Golf Tournament, Holiday Party, and Committee involvement. There are typically five General Membership Meetings per year that cover a wide range of topics. This is a wonderful way to meet others in your industry and learn more about topics that are critical to your business. The meetings are held monthly and are announced on the front page of the *E-Builder* or *Vermont Builder*. Networking with others in one's specific industry is invaluable to any business person - the building industry is no exception. Learn from your peers, while working to improve the industry.

**HBRANV Website:** Be part of our user-friendly website! Be sure to visit [www.vtbuilders.com](http://www.vtbuilders.com) to see this interactive way to promote your business to the general consumer. Visited by over 50,000 people per month! Don't miss this opportunity, only available to members.

**Breakfast with the Experts classes:** We offer educational classes monthly at the HBRA office. Members are encouraged to teach / take a class to share their expertise or learn from their fellow members.

**Remodelers Council:** If your business is geared toward remodeling, then the HBRA Remodelers Council is for you! The Remodelers Council is dedicated to promoting the profession of remodeling through member educational programs, adherence to ethical business practices and standards, and the exchange of information and ideas for the betterment of the industry and the public. We also have a **Green Council** and a **Issues Council** geared towards providing our builders and developers a forum in which to share ideas.

**Better Homes Awards:** Builder members are invited to participate in Vermont's only awards program which recognizes quality and value in residential and light commercial projects. Only members are eligible to enter the Better Homes Award Program, which is highlighted by a gala awards banquet, with a sellout crowd of over 400 people, and covered extensively by the media. Also, HBRANV members are encouraged to sponsor this event. With four different sponsorship levels to choose from, this is a wonderful way to market your business. \*New members also receive one FREE full priced entry (Value: \$230!).

**State, Local, and National Legislative Initiatives:** The HBRANV is the acknowledged leader in efforts to promote an economic climate that supports the construction industry. We are active in regards to several issues; including permit reform, impact fees, worker's compensation, environmental protection rules, contractor licensing, energy efficiency standards, and other bills of importance. With a full-time lobbyist on staff devoted to legislative affairs, your voice can be heard much louder through the HBRANV. And, in Washington, the National Association of Home Builders is there to represent and protect your interests.